

Message Text

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ACTION NEA-09

INFO OCT-01 ISO-00 EB-07 /017 W
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R 061317Z MAR 75

FM AMEMBASSY MANAMA BAHRAIN

TO USDOC WASHINGTON DC

INFO SECSTATE WASHINGTON DC 1934

UNCLAS MANAMA 0278

E.O. 11652 : N/A

TAGS : BEXP, BA

SUBJECT : NEAR EAST MARKET FOR U.S. WEST COAST LUMBER
AND PLYWOOD.

REF : STATE 039568

1. FIVE MAJOR LUMBER IMPORTERS QUESTIONED FOUND IT DIFF-
CULT TO IDENTIFY LUMBER BY DEFINITION LISTED PARA 1 REFTEL.

TOTAL IMPORTS BY SITC CODE FOR 1973 WERE:

6311 VENEER SHEETS	\$ 29,715
6312 PLYWOOD	\$1,094,505
6314 ARTIFICIAL OR RECONSTRUCTED WOOD	\$ 710
6318 OTHER WOOD SIMPLY SHAPED	\$ 109,978
6321 BOXES, CASES ETC.AND PARTS	\$ 16,925
6322 COOPERAGE PRODUCTS	6,335
6324 BUILDERS WOODWORK	\$ 264,755
6327 WOOD MANUFACTURING DOMESTIC USE	\$ 169,170
TOTAL	\$2,569,761
TOTAL 1974 APPROX. SAME	

MAJOR EXPORTERS ARE SINGAPORE, MALAYSIA AND AUSTRIA.

2. TYPE, SIZE AND MARKET PRICES OF COMMONLY USED
TIMBER BY NAMES KNOWN LOCALLY ARE:

KERUING SAWN

TIMBER: 3" X 6" X 20' \$10.00

3" X 4" X 20' \$7.00

SOFT WOOD: 1" X 12" X 13' \$6.00

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" 2" X 4" X 13' \$4.25

" 1" X 6" X 13' \$2.75
PLYWOOD: 4' X 8' X 3/4" \$12.50
" 4' X 8' X 1/2" (12MM) \$8.25
" 4' X 6' X 1/2" (12MM) \$6.26
" 4' X 6' X 1/4" (6MM) \$3.50
" 4' X 6' X 1/8" 3MM) \$2.00

3. LEADING IMPORTERS ARE:

1. ABED ALI ISA AL-NOOH, P.O. BOX 320
2. YOUSUF A. HAMZA, P.O. BOX 803
3. MANSOOR M. AL-BAHARNA, P.O. BOX 133
4. HAMAD AL-JAR, P.O. BOX 661
5. ABDULREHMAN J.L-MEER, P.O. BOX 512

4. EMBASSY HAS IN PAST NOTED LITTLE
INTEREST IN U.S. WOOD PRODUCTS AS LOCAL IMPORTERS
FEEL THAT PRICE NOT COMPETITIVE AND DELIVERY TIMES
LONG. MOST WOOD PRESENTLY IMPORTED APPEARS TO BE
RATHER LOW QUALITY. IF U.S. EXPORTERS CAN
FURNISH GOOD LUMBER AT COMPETITIVE PRICES
AND QUOTE ACCEPTABLE DELIVERY DATES (LESS THAN THREE
MONTHS), POTENTIAL SHOULD BE GOOD.

5. GOVT.AND PRIVATE INDUSTRY HAVE RECENTLY INDI-
CATED WILLINGNESS TO USE PRE-ABRICATED TECHNIQUES
FOR HOUSING. IF USE BECOMES WIDESPREAD MARKET COULD
DECREASE.

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 06 MAR 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Authority: n/a
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 JAN 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975MANAMA00278
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750079-0688
From: MANAMA
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750377/aaaacqyq.tel
Line Count: 89
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION NEA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 75 STATE 039568
Review Action: RELEASED, APPROVED
Review Authority: woolflhd
Review Comment: n/a
Review Content Flags:
Review Date: 27 MAY 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <27 MAY 2003 by BalzMJ>; APPROVED <07 JAN 2004 by woolflhd>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: : NEAR EAST MARKET FOR U.S. WEST COAST LUMBER AND PLYWOOD.
TAGS: BEXP, BA
To: COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006